
From: Joie Garrett (DHL US) [Joie.Garrett@dhl.com]
Sent: Friday, March 18, 2011 9:14 AM
To: Tune, Tim
Cc: joseelias.dpisfo@sbcglobal.net; Romer Abad; Dale Ezell (DHL US); Black, David @ San Francisco DT; Bob Inglis (DHL US)
Subject: FW: 99-B South Hill
Importance: High
Attachments: Truck inventory.xls; DHL Sustainable Logistics.pdf

Tim,

Good morning, I noticed this did not reach you via the below message. I am hoping it is not too late to include this for your report.

We would like to add the attached DHL Sustainable Logistics article to support our World Wide commitment to Carbon Emission Footprints. While the "Cold Room" is future plans, we will also be addressing it in a similar way to ensure our process and standards are clear.

We comply above and beyond with both government and corporate regulations in regards to all freight in our control that is transported.

Examples; Department of Transportation, California Highway Patrol, 49 CFR Federal Regulations, Transportation Security Agency, Homeland Security, City of Brisbane, San Mateo County Environmental Health, County and City Fire Departments as well as our own Corporate Standards.

Please confirm.

All the best,

Joie Garrett
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| Monday | | Tuesday | | Wednesday | | Thursday | | Friday | | Ave/hr |
|---------------|------|-------------|------|-------------|-----|-------------|-----|-------------|-----|--------|
| Time | In | Time | In | Time | In | Time | In | Time | In | |
| 0700 - 0800 | 7 | 0700 - 0800 | 6 | 0700 - 0800 | 6 | 0700 - 0800 | 5 | 0700 - 0800 | 6 | 6 |
| 0800 - 0900 | 8 | 0800 - 0900 | 7 | 0800 - 0900 | 6 | 0800 - 0900 | 6 | 0800 - 0900 | 5 | 6 |
| 0900 - 1000 | 5 | 0900 - 1000 | 4 | 0900 - 1000 | 4 | 0900 - 1000 | 4 | 0900 - 1000 | 4 | 4.4 |
| 1000 - 1100 | 8 | 1000 - 1100 | 5 | 1000 - 1100 | 4 | 1000 - 1100 | 6 | 1000 - 1100 | 7 | 6 |
| 1100 - noon | 8 | 1100 - noon | 8 | 1100 - noon | 7 | 1100 - noon | 7 | 1100 - noon | 4 | 6.4 |
| noon - 1300 | 15 | noon - 1300 | 12 | noon - 1300 | 4 | noon - 1300 | 4 | noon - 1300 | 7 | 9.2 |
| 1300 - 1400 | 7 | 1300 - 1400 | 7 | 1300 - 1400 | 12 | 1300 - 1400 | 9 | 1300 - 1400 | 13 | 9.6 |
| 1400 - 1500 | 5 | 1400 - 1500 | 5 | 1400 - 1500 | 5 | 1400 - 1500 | 6 | 1400 - 1500 | 3 | 4.8 |
| 1500 - 1600 | 6 | 1500 - 1600 | 4 | 1500 - 1600 | 7 | 1500 - 1600 | 6 | 1500 - 1600 | 5 | 5.6 |
| 1600 - 1700 | 3 | 1600 - 1700 | 7 | 1600 - 1700 | 7 | 1600 - 1700 | 5 | 1600 - 1700 | 4 | 5.2 |
| 1700 - 1800 | 2 | 1700 - 1800 | 4 | 1700 - 1800 | 3 | 1700 - 1800 | 3 | 1700 - 1800 | 4 | 3.2 |
| 1800 - 1900 | 4 | 1800 - 1900 | 6 | 1800 - 1900 | 5 | 1800 - 1900 | 4 | 1800 - 1900 | 6 | 5 |
| 1900 - 2000 | 5 | 1900 - 2000 | 6 | 1900 - 2000 | 5 | 1900 - 2000 | 7 | 1900 - 2000 | 8 | 6.2 |
| 2000 - 2100 | 6 | 2000 - 2100 | 5 | 2000 - 2100 | 6 | 2000 - 2100 | 8 | 2000 - 2100 | 9 | 6.8 |
| 2100 - 2200 | 6 | 2100 - 2200 | 5 | 2100 - 2200 | 7 | 2100 - 2200 | 6 | 2100 - 2200 | 7 | 6.2 |
| 2200 - 2300 | 4 | 2200 - 2300 | 7 | 2200 - 2300 | 5 | 2200 - 2300 | 4 | 2200 - 2300 | 5 | 5 |
| 2300 - mid | 2 | 2300 - mid | 2 | 2300 - mid | 3 | 2300 - mid | 2 | 2300 - mid | 3 | 2.4 |
| mid - 0100 | 1 | mid - 0100 | 1 | mid - 0100 | 2 | mid - 0100 | 3 | mid - 0100 | 3 | 2 |
| 0100 - 0200 | 0 | 0100 - 0200 | 1 | 0100 - 0200 | 1 | 0100 - 0200 | 2 | 0100 - 0200 | 2 | 1.2 |
| 0200 - 0300 | 0 | 0200 - 0300 | 0 | 0200 - 0300 | 0 | 0200 - 0300 | 0 | 0200 - 0300 | 0 | 0 |
| Average / day | 5.37 | | 5.37 | | 5.2 | | 5.2 | | 5.5 | |

Towards Sustainable Logistics

Transport industry increasingly regarded as strategic partner for CO₂ abatement

Efficient supply chains have long been considered key for a company's economic success, but as market and regulatory demand for greener products rise, efficient, environmentally friendly supply chains will increasingly be sought, just as logistics contributes to economic prosperity around the globe, accounting for roughly nine percent of global GDP. It now needs to help bring about an ecologically sustainable, low-carbon economy.

In fact, global business customers increasingly see logistics services as key to achieving lower carbon emissions and making their business more sustainable: 69 percent of logistics customers believe that the way goods are shipped and stored will become a strategic lever for CO₂ abatement. What is more, almost 60 percent also believe that green transportation of their products will be a decisive factor to win customers.

Business customers increasingly recognize the great potential of sustainable logistics solutions

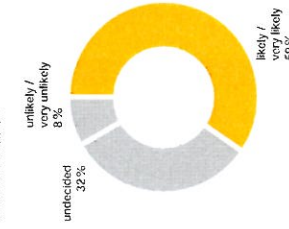
A new report explores green logistics solutions. As a consequence, in the coming years, logistics will no longer be viewed as a commodity, where offering the cheapest solution rules. The leading logistics companies of the future will be those that start regarding their service offering as a strategic lever for combating climate change.

"You can react to change, or you can proactively shape the future. Given its special role in local and global economies, the logistics industry has a lot to

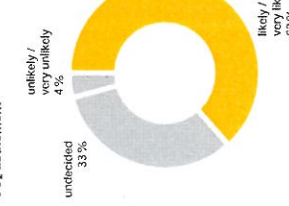
offer societies calling for sustainability," says Frank Appel, CEO of Deutsche Post DHL. "I am sure that the logistics industry, through its expertise and positioning all along the supply chain, can be a role model for many other sectors as they embark on their own efforts to reduce emissions. We can act as a catalyst for sustainable business practices," he adds.

To create awareness and stimulate the debate on green logistics solutions, the Group recently issued a comprehensive study called "Delivering Tomorrow:

Green transport as decisive factor to win customers



Logistics as strategic lever for CO₂ abatement



"Towards Sustainable Logistics." The report is based on in-depth research and was developed with the support of numerous experts from across Deutsche Post DHL and well-known authors from research institutions such as MIT, the Technical University of Berlin, and the Potsdam Institute for Climate Impact Research. As part of the rich data the study provides, a global opinion survey covering some 3,600 business customers and consumers worldwide attests to the growing demand for green services.

Seven key trends identified. The study identifies seven key developments that describe how the pursuit of sustainability will transform the logistics industry:

1. Logistics counts – it is not a commodity. Logistics is not only a chief catalyst of global trade and a defining component behind value creation – it is also a business of strategic importance in the move towards a low-carbon economy.

2. Technological change will be achieved through a concerted drive from companies, governments and financial institutions. Given the higher price tag attached to new technologies, mutual support and long-term planning by key players are essential.

3. Collaboration will increasingly be seen as an enabler to attain sustainability; even competitors will cooperate more closely. As carbon emissions reduction becomes a priority for suppliers, business customers and logistics companies, cooperative business models will expand both vertically and horizontally along the supply chain.

4. Business models of logistics companies will change as sustainable innovations open up new opportunities. A number of technologies and concepts, currently focused primarily on making logistics more sustainable, will also provide new ways for logistics companies to do business.

5. CO₂ labeling will become standardized. CO₂ labels allow customers to compare green products. Transparency will raise confidence among logistics customers and end consumers when making climate-friendly choices.



Logistics is key to an ecologically sustainable, low-carbon economy

to publicly commit to a clear-cut carbon efficiency goal. Logistics can help foster sustainability.

For further information about the study, please visit: www.dhl.com/sustainable-logistics



The publication can be ordered for free at sustainable.logistics@deutschepost.de

6. Carbon emissions will have a price tag. As reducing carbon emissions becomes more important for companies, governments and customers, it will become part of a business' accounting and decision making process. This will increase the demand for a price to be attached to CO₂ emissions.

7. Carbon pricing will lead to more stringent regulatory measures. Companies will only accept a price tag on carbon emissions if governments ensure a level playing field.

Clear commitments in spite of challenges. "This report shows that lowering carbon emissions will not be without challenges. There is no 'silver bullet' technology that will solve all the problems overnight," emphasizes Frank Appel. "Yet, sustainability – with an emphasis on reducing carbon emissions – is in fact already a central aspect of how we do business. Under our GoGreen label, Deutsche Post DHL was the first logistics company to offer carbon-neutral shipping services, and